

# Prescription for Success

## Flexible Legal Talent for Pharmaceutical and Healthcare Matters

### A proven protocol for selecting and securing flexible legal talent.

#### The Patients

Corporate entities in the healthcare or pharmaceutical industries.

Corporate entities with healthcare or pharmaceutical-related legal matters.

#### Symptoms

*Overworked. Understaffed. Overwhelmed.*

The pharmaceutical and healthcare industries are at an inflection point — again. While regulatory and legal changes to our state and federal systems haven't ebbed, heightened competition for treatments and cures has spurred a wave of new concerns, many being debated in Board rooms across the world. This volatility has the potential to create instability in legal departments at pharmaceutical and healthcare organizations.

*Reactive? Proactive? Take your pick.*

No matter your approach, you'll find yourself stacked against unrelenting challenges, making it difficult — even sometimes impossible — to manage an influx of legal concerns: HIPPA. The Affordable Care Act. Personally Identifiable Information. Medicare. Physician abrasion. The list goes on.

A fingers-crossed approach is no longer an option. Hoping these problems will go away

can negatively affect employee morale and retention, not to mention lead to unsatisfactory legal resolutions.

#### Diagnosis

*You need help. Professional legal help.*

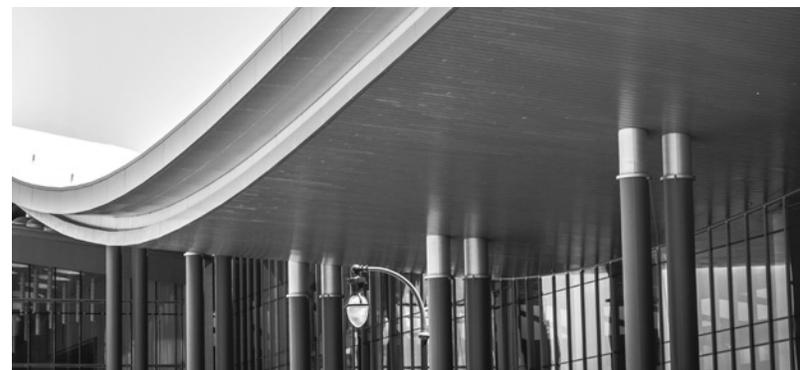
You can hire more attorneys, sure, but at what cost? At some point, you're merely putting a small band-aid over a large problem: a relentless onslaught of lost time, lost money, lost patience, and let's face it — lost customers and employees.

There's a better way. A simplified yet powerful and efficient way to address mounting legal challenges.

#### Prescription

*Legility's flexible, on-demand legal talent.*

Since 2000, Legility has provided flexible legal talent for global pharmaceutical and healthcare brands. Our team of experienced pharma/healthcare attorneys draws on highly specialized knowledge to support the most sophisticated legal matters for clients all over the world.



## Dosage

### Hiring Legality Legal Talent is Transparent and Straightforward:

**Step 1: Connect** Call, write or even stop by our office. We'll arrange a convenient consultation time to discuss your needs.

**Step 2: Engage** We'll assign a dedicated Legality partner who will discuss your business and legal requirements.

**Step 3: Propose** We'll send you a carefully prepared list of lawyers whose background and experience align with your project needs. Each attorney's profile will include relevant information, including years of experience, specializations and certifications, availability and cost. Select only those whom you would like to interview or hire.

**Step 4: Screen (optional)** The professionals you selected in step 3 will be available for your personal screening. Each will be thoroughly briefed on your needs and project scope, confirming that they are interested and available for work. After the screening process, identify which attorney(s) you would like to join your team.

**Step 5: Begin** We take care of the back-end onboarding of every hire, which includes a thorough debriefing of your company culture, distribution of necessary technology and equipment, credentialing, and any necessary kick-off calls. The result? Every lawyer is acclimated and ready to work with your firm on day one.

**Step 6: Repeat** Need additional hires? Go to step 1.

**Expertise:** There are quality attorneys. And there are quality *pharma/healthcare attorneys*. We understand the distinction.

It's not a matter of qualifying candidates by school or class standing. When it comes to pharma/healthcare success, experience counts, which means every candidate we place meets our stringent standards for fluency in both subject matter as well as processes.

Evolving regulations make practicing pharma/healthcare law a dynamic pursuit. Only those professionals committed to the discipline meet our standards for success. The result is the seamless integration of our talent with your existing staff, ensuring every project unfolds without disruption.

**Efficiency:** Our flexible legal talent comes at a cost .... *savings*. Typically costing one-third the cost of law firm attorneys with equivalent experience, our team of experts will provide you with the expertise you need at a price that looks good on any bottom line.

**Flexibility:** With Legality flexible legal talent, you won't leave hours on the table. Pay by the hour, week, or month — whatever aligns best for your particular circumstances. If you decide to pursue flat fee billing and change course a month or two down the line, we'll continually revise an arrangement that makes (dollars and) sense for your team.

**Relationship-based:** When you partner with Legality, you partner with an organization committed to understanding your business and its culture, as we recommend only those candidates who will thrive in your environment. While experience always counts, there are myriad intangibles that determine whether a hire is not just *right* but is *right for you*.



Let's change the business of legal together.

[legality.com](https://legality.com) | +1.888.LEGILITY (+1.888.534.4548)